June 2007

### **Flash Report**

The Employees' Retirement System of the County of Milwaukee

**MERCER** 

**Investment Consulting** 

### **Trustees' Summary**

The Total Fund had an aggregate market value of just over \$1.67 billion at the end of June. The Total Fund declined 1.1% during the month, underperforming the Reference Index by 0.1%.

The large cap domestic equity market, as measured by the Russell 1000 Index, fell 1.9% during the month and small cap equity, as measured by the Russell 2000 Index, declined 1.5%. Growth outpaced value in both the large and small cap spaces.

The international equity markets advanced 0.2% in June, as measured by the EAFE Index of developed markets. Emerging market equities, as measured by the MSCI Emerging Markets Index, gained 4.7%.

The investment-grade fixed income market, as measured by the Lehman Aggregate Index, fell 0.3% during the month. High yield issues lagged the broad market dropping 1.8%, as measured by the Merrill Lynch High Yield Index.

#### **Recommendations and Comments**

- The ERS was underweight core fixed income at the end of June.
   Total fixed income was within the Policy range as month end.
- Performance for the non-funded managers in the mid cap segment, LSV and Franklin Portfolio Associates, is included on page 6.
- Mercer recommends that the ERS source the \$10 million needed for benefit payments at the end of June from the mid cap segment of the Fund with \$6 million from Artisan, \$2 million from EARNEST Partners, and \$2 million from Hotchkis & Wiley.
- Mercer IC recently lowered our rating of the Robeco-Boston Partners Large Cap Value US Equity strategy to an A- from an A. The downgrade is due to turnover among the firm's research analysts over the past few years. Mercer IC recommends no change at this time as the current research team demonstrated good knowledge of their areas upon review in late June.

Mercer Investment Consulting

### MANAGER REPORTED PERFORMANCE As of June 30, 2007

	Assets (\$ millions)	June	Year To Date	1 Yr	3 Yrs	5 Yrs	7 Yrs	10 Yrs	Since Inception	Inception Date
Total Fund (1)	1,671.14	-1.1	5.6	16.4	13.1	12.9	7.9	8.9	_	
vs. Composite Market Index CPI + 4% (1 Month in Arrears)		-1.0 0.9	5.3 3.7	15.5 6.7	11.9 7.2	<b>11.6</b> 7.0	6.6 6.8	8.1 6.6	- -	
LARGE CAP VALUE EQUITY MANAGER										
Boston Partners Boston Partners - Net	139.31	-1.3 -1.3	8.1 8.0	24.2 24.0	17.2 17.0	13.8 13.6	11.9 11.7	9.9 9.6	13.1 12.8	8/1/95
vs. Russell 1000 Value + 1% S&P 500 + 1% CPI + 6.5% (1 Month in Arrears)	1	-2.3 -1.6 1.1	6.5 7.2 4.6	22.9 21.6 9.2	16.9 12.7 9.7	14.3 11.7 9.5	10.4 3.2 9.3	10.9 8.1 9.1	13.6 11.5 9.2	
LARGE CAP GROWTH EQUITY MANAGER										
Mellon Capital Management - Ru 1000 Growth Index (2) Mellon Capital Management - Ru 1000 Growth Index - Net	78.37	-1.5 	8.1 	19.0 	8.7 	9.3 	N/A N/A	N/A N/A		5/31/01
vs. Russell 1000 Growth		-1.5	8.1	19.0	8.7	9.3	-4.4	4.4		
LARGE CAP EQUITY INDEX										
Mellon Capital Management - S&P 500 (2) Mellon Capital Management - S&P 500 - Net	127.87	-1.7 	7.0 	20.6 	11.7 	10.7 	2.2	7.1 		4/13/95
vs. S&P 500		-1.7	7.0	20.6	11.7	10.7	2.2	7.1		
MID CAP VALUE EQUITY MANAGER										
Hotchkis & Wiley Hotchkis & Wiley - Net	34.71	-3.0 -3.1	7.5 7.0	22.2 21.2	N/A N/A	N/A N/A	N/A N/A	N/A N/A	15.5 14.5	2/18/05
vs. Russell Mid Cap Value + 1% CPI + 5.7% (1 Month in Arrears)	1	-2.8 1.1	8.9 4.4	23.1 8.4	<b>20.3</b> 8.9	18.2 8.7	16.8 8.5	14.1 8.3	18.5 9.4	
MID CAP GROWTH EQUITY MANAGER										
Artisan Partners Artisan Partners - Net	38.25	0.0 -0.1	15.7 15.2	24.5 23.5	15.0 14.1	13.7 12.8	7.2 6.3	N/A N/A	7.4 6.6	6/12/00
vs. Russell Mid Cap Growth CPI + 5.7% (1 Month in Arrears)		-1.7 1.1	11.0 4.4	19.7 8.4	14.5 8.9	15.4 8.7	0.5 8.5	8.7 8.3	0.5 8.5	

<sup>(1)</sup> Total Fund returns represent actual returns through 3/31/2007 and estimated performance thereafter.

Policy Measures are Highlighted

Mercer Investment Consulting

<sup>(2)</sup> Manager reported performance was unavailable at the time of production. Index returns are shown in this report.

### MANAGER REPORTED PERFORMANCE As of June 30, 2007

MID CAP CORE EQUITY	Assets (\$ millions)	June	Year To <u>Date</u>	1 Yr	3 Yrs	5 Yrs	7 Yrs	10 Yrs	Since Inception	Inception Date
EARNEST Partners EARNEST Partners - Net	35.06	-2.2 -2.4	10.2 9.8	17.1 16.2	N/A N/A	N/A N/A	N/A N/A	N/A N/A	14.9 14.0	2/18/05
vs. Russell Mid Cap Index + 1% CPI + 5.7% (1 Month in Arrears)		<b>-2.2</b> 1.1	10.2 4.4	21.8 8.4	<b>18.2</b> 8.9	17.4 8.7	11.1 8.5	12.9 8.3	17.2 9.4	
Reinhart & Mahoney Reinhart & Mahoney - Net	14.68	-1.8 -1.8	11.2 10.7	22.9 21.9	N/A N/A	N/A N/A	N/A N/A	N/A N/A	18.6 17.9	2/18/05
vs. S&P 400 CPI + 5.7% (1 Month in Arrears)		<b>-2.2</b> 1.1	12.0 4.4	18.5 8.4	<b>15.1</b> 8.9	14.2 8.7	10.5 8.5	13.4 8.3	14.8 9.4	
SMALL CAP EQUITY MANAGERS										
Westfield Capital Management Westfield Capital Management - Net	53.28	-1.2 N/A	8.8 N/A	13.2 N/A	10.1 N/A	11.8 N/A	N/A N/A	N/A N/A	7.1 N/A	2/6/01
vs. Russell 2000 Growth CPI + 5.9% (1 Month in Arrears)	I	-0.6 1.1	9.3 4.5	16.8 8.6	<b>11.8</b> 9.1	<b>13.1</b> 8.9	0.9 8.7	5.3 8.5	6.5 8.6	
AQR AQR - Net	45.62	-2.6 -2.6	4.9 4.9	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	10.9 10.9	10/2/2006
vs. Russell 2000 Value Russell 2000 + 2% CPI + 5.9% (1 Month in Arrears)	I	-2.3 -1.3 1.1	3.8 6.9 4.5	16.1 18.4 8.6	15.0 15.4 9.1	14.6 15.9 8.9	15.9 10.4 8.7	12.1 11.1 8.5	13.2 17.9 7.9	
INTERNATIONAL EQUITY MANAGERS										
Capital Guardian Capital Guardian - Net	102.75	0.2 0.2	11.3 11.1	25.9 25.3	21.5 20.9	17.0 16.4	5.8 5.3	10.5 10.0	11.6 11.0	9/1/94
vs. EAFE + 1% CPI + 6.7% (1 Month in Arrears)		0.2 1.2	11.3 4.7	28.5 9.4	23.7 9.9	19.2 9.7	8.0 9.5	9.0 9.3	9.2 9.4	
Grantham, Mayo Grantham, Mayo - Net	187.40	1.0 1.0	13.0 12.7	29.2 28.3	25.6 24.7	23.6 22.7	16.6 15.8	13.8 13.0	13.3 12.5	4/13/95
vs. EAFE + 1% CPI + 6.7% (1 Month in Arrears)		0.2 1.2	11.3 4.7	28.5 9.4	23.7 9.9	19.2 9.7	8.0 9.5	9.0 9.3	9.5 9.3	

Policy Measures are Highlighted

### MANAGER REPORTED PERFORMANCE As of June 30, 2007

INTERNATIONAL SMALL CAP EQUITY MANAGER	Assets (\$ millions)	June	Year To Date	1 Yr	3 Yrs	5 Yrs	7 Yrs	10 Yrs	Since Inception	Inception Date
Capital Guardian Capital Guardian - Net	74.55	1.0 0.9	12.8 12.5	28.2 27.5	30.7 30.0	26.9 26.2	10.0 9.4	N/A N/A	13.0 12.4	10/31/97
vs. MSCI World Ex U.S. Small Cap + 1% CPI + 6.9% (1 Month in Arrears)		-0.3 1.2	11.9 4.7	25.0 9.6	23.8 10.1	<b>23.1</b> 9.9	13.2 9.7	9.2 9.5	11.2 9.6	
CORE FIXED INCOME MANAGERS										
JPMorganChase JPMorganChase - Net	110.16	-0.2 -0.2	1.2 1.1	6.3 6.1	N/A N/A	N/A N/A	N/A N/A	N/A N/A	4.7 4.5	11/1/05
vs. LB G/C + 0.5% LB Aggregate + 0.5% CPI + 2.6% (1 Month in Arrears)		-0.2 -0.3 0.8	1.1 1.1 3.7	6.5 6.6 5.3	4.3 4.5 5.8	5.2 5.0 5.6	6.6 6.5 5.4	6.6 6.5 <b>5.2</b>	4.2 4.5 5.4	
Mellon Capital Management (2) Mellon Capital Management - Net	287.49	-0.3 	1.0	6.1	4.0	4.5 	6.0	6.0		1/31/96
vs. LB Aggregate		-0.3	1.0	6.1	4.0	4.5	6.0	6.0		
Loomis, Sayles Loomis, Sayles - Net	96.76	-0.5 -0.5	2.0 1.9	9.1 8.9	6.8 6.7	8.3 8.2	9.4 9.3	8.2 8.1	9.7 9.6	6/30/91
vs. Fixed Income Reference Index + 0.5% (1) LB Aggregate + 0.5% CPI + 2.6% (1 Month in Arrears)		-0.3 -0.3 0.8	1.1 1.1 3.7	6.6 6.6 5.3	4.5 4.5 5.8	5.0 5.0 5.6	6.5 6.5 5.4	6.7 6.5 <b>5</b> .2	7.8 7.6 <b>5.4</b>	

<sup>(1)</sup> The Fixed Income Reference Index consists of the 50/50 benchmark until May 1999 and the Lehman Brothers Aggregate Index thereafter.

Policy Measures are Highlighted

<sup>(2)</sup> Manager reported performance was unavailable at the time of production. Index returns are shown in this report.

#### Flash Report

#### MANAGER REPORTED PERFORMANCE As of June 30, 2007

HIGH YIELD FIXED INCOME MANAGER	Assets (\$ millions)	June	Year To Date	1 Yr	3 Yrs	5 Yrs	7 Yrs	10 Yrs	Since Inception	Inception Date
Loomis, Sayles	123.22	-2.0	2.5	11.0	9.6	13.1	10.2	8.7	12.3	11/30/82
Loomis, Sayles - Net		-2.1	2.4	10.9	9.5	13.0	10.1	8.5	12.2	
vs. Merrill Lynch High Yield + 1.5%		-1.6	3.4	13.1	10.4	13.0	9.4	8.1	N/A	
CPI + 5.0% (1 Month in Arrears)		1.0	4.3	7.7	8.2	8.0	7.8	7.6	N/A	
REAL ESTATE MANAGERS										
ING Clarion Real Estate Securities	72.86	-9.5	-6.7	10.7	22.5	19.7	19.4	14.0	13.8	1/13/97
ING Clarion Real Estate Securities - Net		-9.5	-6.9	10.2	22.1	19.3	18.9	13.6	13.3	
vs. Wilshire REIT Index + 1%		-9.4	-5.9	12.6	23.3	20.3	20.7	14.9	14.8	
MSCI US REIT Index + 1%		-9.3	-6.5	13.1	22.2	19.5	19.9	14.0	13.9	
CPI + 5.9% (1 Month in Arrears)		1.1	4.5	8.6	9.1	8.9	8.7	8.5	8.5	
VENTURE CAPITAL MANAGERS										
Adams Street Partners (1)	26.71	N/A	N/A	N/A	N/A	N/A	N/A	N/A		10/1/92
Adams Street Partners (2)		N/A	N/A	N/A	N/A	N/A	N/A	N/A		1/2005
Progress (1)	2.76	N/A	N/A	N/A	N/A	N/A	N/A	N/A		7/1/95

<sup>(1)</sup> Consists of the most recently available custody Market Value to account for the cash the manager does not include in their values.

<sup>(2)</sup> The assets invested with Adams Street Partners is aggregated to account for the custody cash. Policy Measures are Highlighted

### NON-FUNDED MANAGER REPORTED PERFORMANCE As of March 31, 2007\*

MID CAP VALUE MANAGER	Quarter	1 Yr	3 Yrs	5 Yrs
LSV	3.7	15.5	17.4	15.6
vs. Russell Midcap Value Index	4.9	17.1	18.6	15.2
MID CAP CORE MANAGERS	5.4	4.5	44.0	44.0
Franklin Portfolio Associates	5.1	4.5	11.6	11.2
vs. Russell Midcap Index	4.4	11.8	15.7	12.9

<sup>\*</sup>Performance is gross of fees and represents the quoted composite returns of each manager,

# ASSET ALLOCATION As of June 30, 2007

Role	Current Allocation	Current Policy	Minimum Allocation	Maximum Allocation
Total Large Cap Equity	20.7 %	20.0 %	17.0 %	25.0 %
Boston Partners	8.3			
Mellon Capital Russell 1000 Growth	4.7			
Mellon Capital S&P 500	7.7			
Total Medium Cap Equity	7.3 %	6.0 %	4.0 %	7.5 %
Artisan Partners	2.3			
Hotchkis & Wiley	2.1			
EARNEST Partners	2.1			
Reinhart & Mahoney	0.9			
Total Small Cap Equity	5.9 %	5.0 %	3.0 %	6.5 %
Westfield	3.2			
AQR	2.7			
Total International Equity	17.4 %	16.0 %	11.0 %	21.0 %
Capital Guardian	6.1	1010 /0	1110 /0	,,
Grantham, Mayo	11.2			
Int'l Small Cap Equity	4.5 %	4.0 %	0.0 %	7.0 %
Capital Guardian	4.5	710 70	<b>3.3</b> 70	70
Venture Capital	1.8 %	3.0 %	0.0 %	5.0 %
venture Capitar	1.0 70	3.0 70	0.0 70	5.0 %
TOTAL EQUITY	<b>57.5</b> %	<b>54.0</b> %	<b>37.0</b> %	74.0 %

# ASSET ALLOCATION As of June 30, 2007

Role	Current Allocation	Current Policy	Minimum Allocation	Maximum Allocation
Total Core Fixed Income	29.6 %	35.0 %	31.0 %	41.0 %
JP Morgan	6.6			
NCM	0.0			
Mellon Capital	17.2			
Loomis, Sayles	5.8			
High-Yield Fixed Income	7.4 %	7.0 %	5.0 %	9.0 %
Loomis, Sayles	7.4 %			
Cash	1.2 %	1.0 %	0.0 %	5.0 %
TOTAL FIXED INCOME	38.1 %	43.0 %	34.0 %	<b>55.0</b> %
REAL ESTATE	4.4 %	3.0 %	0.0 %	7.5 %
ALTERNATIVE INVESTMENTS	0.0 %	0.0 %	0.0 %	0.0 %
TOTAL	100.0 %	100.0 %		

## Average Credit Quality of current Fixed Income managers

JPMorgan AAA

Mellon Capital Management: AA1/AA2

Loomis Invesment Grade: A1

Loomis High Yield: Ba3

### Mercer Ratings for Current Managers

	Mercer		Mercer
Large Cap Eq	Rating	Int'l Small Cap Eq	Rating
Boston Partners	A-	Cap. Guardian	N
Mellon Russell 1000 Growth	$N^1$	-	
Mellon S&P 500	$N^1$	Core Fixed	
		JP Morgan	В
Mid & Small Cap Eq		Mellon	$N^1$
Artisan	B+	Loomis, Sayles	B (T)
Hotchkis & Wiley	A (T)		
EARNEST Partners	B+	High Yield Fixed	
Reinhart & Mahoney	N	Loomis, Sayles	B (T)
Westfield	B+		
AQR	Α	Real Estate	
		ING Clarion	N
Int'l Eq		_	
Cap. Guardian	B+		
Grantham, Mayo Intl Intrinsic Value	Α		

<sup>&</sup>lt;sup>1</sup> Mercer no longer rates index funds, however, Mercer considers Mellon to be a top tier index provider.

Grantham, Mayo Intl Small Company

# The Employees' Retirement System of the County of Milwaukee Proposed Investment Manager Due Diligence 2007

<u>Date</u>	Managers Invited to Present
17-January	Hotchkis & Wiley
14-February	EARNEST Partners
21-February	Reinhart & Mahoney
21-March	Artisan *
18-April	
16-May	Boston Partners
20-June	Adam Street Partners
18-July	ING Clarion
15-August	Westfield Capital & AQR
19-September	Capital Guardian and GMO
17-October	
14-November	Loomis Sayles (both Core and High Yield)
29-December	JP Morgan

<sup>\*</sup> Subject to additional performance review at the Investment Committee meeting prior to the Pension Board meeting. Managers are not required to attend Investment Committee meetings.

#### **Notes**:

The format and timings of all investment manager presentations are to be dictated by the Pension Board. Suggested discussion outline attached for all but venture capital, real estate managers and Loomis Sayles (who have to present two strategies under management). The middle of the year has been deliberately left less crowded to allow manager presentations to be brought forward should issues arise. This would also serve to free up the final quarter of the year.

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